# TERMS&CONDITIONS (THE SAILING YACHT CHARTER PROGRAM)

# 1. GENERAL TERMS&CONDITIONS

Terms and conditions for the sailing yacht charter are regular part of the contract, conclude between Active Sailing, Odjadraj Janez Rupnik S.P., Lipahova ulica 11, 1000 Ljubljana, Slovenia (in after Active Sailing/Agency) and the client who applies for the sailing yacht charter (in after client).

Please ensure that you read this document in full before booking. It is important that you read the entire document.

### 2. INCLUDED SERVICES

Basic price for each sailing yacht charter includes services that have been previously presented in the offer. Basic charter price does not include special services. Special services are those services which are usually not included in the charter price. Special services includes: final cleaning for the sailing yacht, bedding, gas, towels, fuel for the sailing yacht, moorings, tourist tax (1.1€/person/day), sailing yacht deposit/deposit insurance, food, parking in marina, etc.. Client pays the costs for these services separately, directly to the charter provider in selected marina where the sailing yacht charter is previously arranged. If client expresses special wishes before or during the particular charter, costs for those special services will be paid directly to the service provider at the place where services are provided.

### 3. BOOKING PROCEDURE AND PAYMENT

Client can apply for the offer/booking by phone, e-mails <a href="info@croatia-sailing-charter.com">info@croatia-sailing-charter.com</a> or by completing the inquiry forms that are located on our websites <a href="www.croatia-sailing-charter.com">www.croatia-sailing-charter.com</a> / <a href="www.sailing-holidays-in-croatia.com">www.sailing-holidays-in-croatia.com</a>

After the agency receives the inquiry or booking request we will contact you as soon as possible with all necessary information or with a booking confirmation including the contract and invoice with details of the payment.

Client is obligated to pay the 1.st installation of 50% of the full amount. The full amount is pre-determined by the client and the agent and issued by the official invoice. Remaining part (another 50%) can be paid in one or maximum two additional installments (2x25%). Estimated amount for the yacht reservation has to be paid in full no later than one month before the embarkation. If client decides to book sailing yacht within one month before the date of the charter (last minute terms), client has to pay the full amount.

# 4. PRICES

Prices for the sailing yacht charter are consistent with the price list of the charter companies. Active Sailing reserves the right to increase the charter price for the amount of commission, which is previously individually agreed with each charter company. Active Sailing reserves the right to offer special prices and last minute offers, which includes exceptional discounts. Prices are valid per selected type of the yacht, per agreed numbers of the days (depends on

the request). In main season client has possibility for at least 8-days sailing yacht charter (from Saturday-Saturday). In time before and after the main season he has also possibility for a short period (from 3, 4 or 5-days) sailing yacht charter.

Supplements depends on the charter company and are previously presented in client's offer. If it is not different agreed, client needs to pay: final cleaning for the sailing yacht, bedding, gas, towels, fuel for the sailing yacht, moorings, tourist tax (1€/person/day), sailing yacht deposit/deposit insurance, food, parking in marina, etc.. Client pays the costs for these services separately, directly to the charter provider in selected marina where the sailing yacht charter is previously arranged. If client expresses special wishes before or during a particular sailing yacht charter, costs for those special services will be paid directly to the service provider at the place where the services are provided.

# 5. YACHT DEPOSIT

Upon arrival at the base, charter company will require a (pre-agreed) deposit to cover the possible damage caused to the sailing boat and its parts. The amount depends on the charter and the length of the sailing boat. The deposit amount is determined by the charter owner and settled by the client at the check-in on the day of embarkation. The amount is fully returned if there is no damage on the boat at the return. In case of established damage, the deposit is deducted accordingly to the charter owner's price list and policy.

The deposit can be covered by cash, a credit or a debit card. This arrangement will be strictly between the client and the charter company.

Active Sailing accepts no liability for the return or loss of the deposit. Applicant can also insure (cover) safety deposit with non-refundable fee. The amount of deposit insurance is determined by the charter owner.

## 6. ACTIVE SAILING OBLIGATIONS

Active Sailing ensure that the client will received services he is paid for.

Active Sailing is not responsible for incomplete services, the sailing yacht condition, as well as for outstanding services, which could otherwise be expected from the charter companies. Active Sailing is not responsible for the adequacy and the conditions of the selected sailing yacht. The whole responsibility for mention facts goes to the charter companies, which owns and provides the sailing yacht charter.

# 7. CLIENT'S OBLIGATIONS

Client obligates and agees that:

- will timely pay the charter price for the selected sailing yacht;
- will respect instruction about the check in/check out time;
- will take with them valid travel document. The cost of any loss or theft of these documents during the sailing will be borne by the client-himself;
- will follow the the charter/base manager instructions about sailing boat use;
- will be thorough with the charter/base manager at the check in procedure;

- will directly communicate the defects and defaults to the charter or base manager, who
  will eliminate all errors and defects or damages on the selected sailing yacht
- will carefully handle with selected sailing boat and equipment on the sailing yacht;
- will itself take care for the sailing yacht navigation or will hire a skipper if it would be necessary;
- will not leave the port or anchorage if it is one of the essential pieces of equipment such motor of the sailing boat, mast, sails, ropes, anchoring equipment, compass, navigation lights or safety equipment is in a defective condition;
- will immediately inform charter/base manager about defects or damages on the sailing yacht;
- will respect the customs and other regulations which are valid on the sailing area;
- will sail only in suitable weather conditions;
- he won't consume excessive amounts of alcohol during the sailing yacht charter;
- he won't be under the influence of drugs or other prohibited substances during the sailing yacht charter;
- will only with the prior permission brings pets (dogs, cats) on the sailing yacht. Pets are allowed on the sailing yacht only with prior agreement.

Client is materially and criminally responsible for any acts which are not in accordance with listed commitments.

# 8. PERMISSION FOR A HANDLING WITH THE SAILING YACHT

Client declares that he has a valid license for handling with the sailing yacht (valid boat license and VHF GMDSS radio license), appropriate sailing and navigational skills. Client has to subordinate the sailing dynamics to his own sailing experiences and weather conditions. If client doubts in his own sailing skills he has to hire a skipper with appropriate sailing and navigational skills.

# 9. CHANGES AND BOOKING CANCELLATION-client's rights

Client has the right to cancel the booking for the selected sailing yacht only with legitimate reasons. Booking cancellation needs to be sent within 24 hours after booking confirmation by e-mail to Active Sailing.

After 24h, the cancellation in no longer possible unless, the substantial argument (further in this article).

The client is afterwards liable to the Charter Company and their cancellation policy. In case of booking cancellation, Active Sailing agency towards the client charges are as follows:

- for the booking cancellation up to two months prior to the sailing yacht charter, Active Sailing charges 30% of the total value of the charter price. The rest of the money will be returned to the client at his own expenses;
- for the booking cancellation up to one month prior to the sailing yacht charter, Active Sailing charges 50% of the total value of the charter price or keeps the paid amount;
- for the booking cancellation within one month before the date of departure, Active Sailing retaines 100% of the paid amount.

Agency will return the money to the client as soon as the exact amount is determined. The refund cost is at the client's expenses.

The client may cancel the booking only at his request and with a written statement of cancellation. The cancellation has to be argumentative and is accepted only upon the »force majeur« cogent reason by the client (death, natural accidents, serious injuries, medical cases, antural disasters, riots, damage done by the weather,...). If the client unilaterally cancels the sailing yacht charter, he has no right for the already paid-up parts (advance sum of 50% at booking confirmation) or any other costs.

In the case of refundal, the client is ready to take the bank transfer cost and obligations towards Active Sailing, established by the agency on the day of the refundal.

The costs, related to the replacement of the charter user are charterged to the client in the amount of 5% of the full sum of the booking invoice.

# 10. INSURANCE OF THE SAILING YACHT, THINGS AND THE CLIENT DURING THE SAILING YACHT CHARTER

The insurance for the sailing yacht with which the sailing will be carried out, is defined by the conditions of the insurance company, with whom the insurance for the yacht is concluded and is regulated by the charter company.

The sailing yacht is mandatory insured for the damages caused to the third parties, as well as for the third party liability to the extent value of the sailing yacht. The sailing yacht is also till the declared value of the sailing yacht, comprehensive insured and includes risks determined in the insurance policy. The comprehensive insurance for the sailing yacht covers damages that are higher than the deposit for the sailing yacht and are caused by majeure force. The comprehensive insurance does not cover damages that are caused by the client's negligence, etc...

In such case, that the damage on the sailing yacht happens unexpectedly in duration of the charter period, the client is obligated to settle the damage up to the amount of the deposit (art. 6). If the client causes damage on the sailing yacht or on the equipment which is the part of the sailing yacht by negligence, he is fully materially responsible for this damage cost.

Client was informed and agrees that Active Sailing is not in any case liable, if he or any of crew members is a subject of any kind of injuries. The same applies to the injuries that may cause a short-term and/or permanent disability or death. Clients and the rest of the crew that are embarking the particular sailing boat are fully aware that they sail at their own risk.

Client was also informed and agrees that Active Sailing is not in any case liable for easier or seriously body injuries, short-term and/or permanent disability or death which can arise due to verbal or physical conflict off-board (for example in pubs, discos, etc.). Each client agrees and assumes full responsibility for their actions.

### 11. COMPLAINTS AND APPEALS

Client has the right for the proportionate refund of the costs only if he in the end of the sailing yacht charter, lodges a written complaint, which includes all the necessary documents and photos. The written complaint must be signed by the client and the selected charter company (charter manager). Incomplete and subsequently filed complaints will be not considered. Client can complain or lodges appeal only on headquarters of the charter's company. Complaints/appeals deals exclusively a company that provides sailing yacht charter. Active Sailing is not in any case responsable if the sailing yacht is not in expected condition, services are realized with poor quality or if services are incomplete performed.

### 12. COMPETENT COURT

If the client is not satisfied with decision, and/or it is not possible that he find an amicable solution with the manager of the charter company (that provides sailing yacht charter), client has the right to a court hearing of the case. Jurisdiction of the court for the judicial resolution of the dispute, the validity of the rules and regulations coincide with the headquarters of the charter's company.

Ljubljana, 12.12.2014